## Dues & Suggested Increase Discussion Paper

Sunday October 8, 2023 4pm EST

Via ZOOM

Current Annual Cost of Membership		Current Annual Postage Costs	
USA	\$30.00	USA	\$9.24
Canada	\$32.00	Canada	\$16.40
Rest of World	\$37.00	Bermuda	\$30.60
Digital	\$15.00	Rest of World	\$31.72

## **Current Annual Print Cost \$27.00**

Based on 3 x 24 Page Booklet and 1 x 28 Page Booklet each year

Current Annual Cost Per Member		Current Annual Loss Per Member	
USA	\$36.24	USA	\$6.24
Canada	\$43.40	Canada	\$11.40
Bermuda	\$57.60	Bermuda	\$20.60
Rest of World	\$58.72	Rest of World	\$21.72

## Proposed Annual Cost of Membership From January 1, 2024

\$40.00
\$45.00
\$60.00
\$10.00

## **Comments & Talking Points**

- 1. Print / Postage costs are based on now, these will increase so Dues need to be discussed and revised at each AGM.
- 2. Additional income is possible with mail bid sales etc but nothing is guaranteed so these should be looked at as a bonus rather than form part of our operating budget.
- 3. The digital membership of \$20.00 per annum is a great incentive to retain membership for those who find the cost of a printed version unpalatable.
- 4. At \$20.00, if every member took a digital membership the revenue would be enough to pay our editor for his services each year.
- 5. Other groups are in exactly the same position and are taking the same or similar steps.